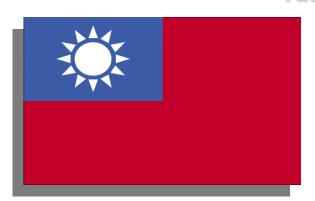
Please join





April 15–25, 2004

World Trade Center Tacoma















Introduction

In 2002 Taiwan was Washington State's fifth largest international trade partner and its importance to the Washington market continues to grow. Thailand has become a regional star in the last few years, with 5.3% GDP growth last year, and hopes to be the second Asian country to sign a bilateral trade agreement with the U.S. next year. The mission will be both a goodwill and trade mission to Taiwan and Thailand to expand upon the ties with our state, strengthen the existing relationships and build new ones. The delegation will be composed of both businesspeople and about ten legislators in leadership positions, and led by Lt. Governor Owen.

The dates will be April 15-21, 2004 in Taiwan and April 22-24 in Bangkok, Thailand, returning to Seattle April 25th.

Co-organizers

The Office of Lieutenant Governor is working closely with the Taipei Economic and Cultural Office (TECO) in Seattle to organize the Taiwan leg of the mission. Serving the equivalent function of a consulate general, TECO offers consular services and is dedicated to promoting cooperation and mutual understanding between Taiwan and the United States in economic, cultural and other areas. The Royal Thai Consulate General in Los Angeles is assisting with the organization of the Thailand portion of the mission. The Royal Thai Consulate General is the diplomatic representation in the United States which serves eight states in the western United States.

The World Trade Center Tacoma (WTCTA) is a co-organizer of the entire mission. The WTCTA is the foremost promoter of international business and trade in the Northwestern United States. WTCTA is one of over 300 active World Trade Centers in 100 countries around the world. WTCTA plays an increasingly influential role in a state that is extremely dependent upon international trade.

The Office of Lieutenant Governor also thanks the Department of Community, Trade and Economic Development, the Trade Development Alliance of Greater Seattle, and other organizations and individuals for their time and support for this mission.

Mission Objectives

Meetings will be set up with appropriate mid to upper-level officials and businesses that delegates, our hosts and our regional contacts feel would help solidify and expand relationships between our two countries to further our trade, cultural and economic development links.

There will be cultural and recreational activities, and opportunities to explore business prospects and develop personal relationships. We will work with TECO, the CTED Taipei office, the US Commercial Service and others to set up meetings between Taiwan businesses and the business delegates and relevant site visits. In Thailand, we will work with the Consulate in California, the U.S. Ambassador to Thailand, Darryl Johnson (whose home is in Washington), the US Commercial Service and others to set up meetings and site visits between delegates and businesses in that country. Again, we will work to meet your business objectives as we formulate the agenda, and welcome your input on the enclosed form.

Country Information

World Trade Center Tacoma Taiwan Facts



FACTS ABOUT TAIWAN:

Geography: Eastern Asia, islands bordering the East China Sea, Philippine Sea, South China

Sea, and Taiwan Strait, north of the Philippines, off the southeastern coast of China.

Population: 22,603,001 (July 2003 estimate.).

Languages: Mandarin Chinese (official), Taiwanese (Min), Hakka dialects.

Major Cities: Taipei (2.6 million), Kaohsiung (1.5 million).

Government: Multiparty democratic regime headed by popularly-elected president and

one chamber legislature.

Economy & Trade with U.S.: Taiwan has a capitalist economy with decreasing guidance of investment and foreign trade by government authorities. In keeping with this trend, some large government-owned banks and industrial firms are being privatized. The trade surplus is substantial, and foreign reserves are the world's third largest. While Taiwan is a major investor throughout Southeast Asia, China has become the largest destination for investment and has overtaken the US to become Taiwan's largest export market. Taiwan is in the midst of transition. At one point emphasizing cheap labor and low-cost manufactured goods, Taiwan is now focused on the "next big thing", developing their biotechnology, optoelectronics, and nanotechnology sectors.

UNITED STATES - TOP EXPORTS

Rank	Description	ANNUAL 2001 (Millions)	ANNUAL 2003 (Millions)	ANNUAL 2003 (Millions)	%2002- 2003
	TOTAL ALL COMMODITIES	18,151.57	18.394.30	17,487.90	-4.93%
1	ELECTRIC MACHINERY ETC; SOUND EQUIP; TV EQUIP; PTS	5,385.88	6,110.80	5,393.40	-11.74%
2	INDUSTRIAL MACHINERY, INCLUDING COMPUTERS	3,602.64	3,294.83	2,598.23	-21.14%
3	OPTIC, PHOTO ETC, MEDIC OR SURGICAL INSTRMENTS ETC	1,295.84	1,480.34	1,341.61	-9.37%
4	AIRCRAFT, SPACECRAFT, AND PARTS THEREOF	1,239.69	889.15	1,068.51	20.17%
5	ORGANIC CHEMICALS	660.57	796.28	958.34	20.35%

WASHINGTON - TOP EXPORTS

		***************************************	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Rank	Description	ANNUAL 2001 (Millions)	ANNUAL 2003 (Millions)	ANNUAL 2003 (Millions)	%2002- 2003
	TOTAL ALL COMMODITIES	1,701.22	1,120.71	2,140.14	90.96%
1	AIRCRAFT, SPACECRAFT, AND PARTS THEREOF	762.34	211.37	649.69	207.36%
2	ELECTRIC MACHINERY ETC; SOUND EQUIP; TV EQUIP; PTS	136.86	137.87	294.25	113.42%
3	CEREALS	170.78	129.07	270.92	109.89%
4	ARMS AND AMMUNITION; PARTS AND ACCESSORIES THEREOF	58.48	37.39	133.57	257.19%
5	INDUSTRIAL MACHINERY, INCLUDING COMPUTERS	93.16	77.56	117.63	51.68%

UNITED STATES - TOP IMPORTS

Rank	Description	ANNUAL 2001 (Millions)	ANNUAL 2002 (Millions)	ANNUAL 2003 (Millions)	%2002- 2003
	TOTAL ALL COMMODITIES	33,391.32	32,199.35	31,599.87	-1.86%
1	INDUSTRIAL MACHINERY, INCLUDING COMPUTERS	11,061.65	10,974.48	9,389.31	-14.44%
2	ELECTRIC MACHINERY ETC; SOUND EQUIP; TV EQUIP; PTS	9,097.79	8,341.48	9,034.92	8.31%
3	ARTICLES OF IRON OR STEEL	1,218.41	1,309.88	1,397.86	6.72%
4	VEHICLES, EXCEPT RAILWAY OR TRAMWAY, AND PARTS ETC	1,131.90	1,250.71	1,392.22	11.31%
5	PLASTICS AND ARTICLES THEREOF	948.84	976.79	1,049.60	7.45%

WASHINGTON - TOP IMPORTS

		***	J. O. 1 O.		
Rank	Description	ANNUAL 2001 (Millions)	ANNUAL 2002 (Millions)	ANNUAL 2003 (Millions)	%2002- 2003
	TOTAL ALL COMMODITIES	1,388.16	1,177.58	1,161.29	-1.38%
1	ELECTRIC MACHINERY ETC; SOUND EQUIP; TV EQUIP; PTS	740.57	497.48	446.91	-10.17%
2	INDUSTRIAL MACHINERY, INCLUDING COMPUTERS	154.25	200.89	175.26	-12.76%
3	VEHICLES, EXCEPT RAILWAY OR TRAMWAY, AND PARTS ETC	46.84	55.30	69.69	26.03%
4	FURNITURE; BEDDING ETC; LAMPS NESOI ETC; PREFAB BD	58.81	53.22	64.05	20.36%
5	PLASTICS AND ARTICLES THEREOF	28.37	40.99	60.71	48.12%

LEADING SECTORS FOR U.S. EXPORTS AND INVESTMENT

BEST PROSPECTS FOR NON-AGRICULTURAL GOODS AND SERVICES

- 1. Electronic Components
- 2. Computer Services & Software
- 3. Industrial Chemicals
- 4. Laboratory Scientific Instruments
- 5. Electronics Industry Prod/Test Equipment

BEST PROSPECTS FOR AGRICULTURAL PRODUCTS

- 1. Rice
- 2. Beef and Pork
- 3. Poultry (Ready to Cook)
- 4. Fresh Fruit
- 5. Dried and Frozen Fruit

Source: INTERNATIONAL COPYRIGHT, U.S. & FOREIGN COMMERCIAL SERVICE AND U.S. DEPARTMENT OF STATE, 2004. ALL RIGHTS RESERVED OUTSIDE OF THE UNITED STATES.

***For further information please utilize our newly purchased trade databases, MISER and KOMPASS, providing the most current research on foreign trade data available.

World Trade Center Tacoma 950 Pacific Avenue, Suite 310 Tacoma, WA 98402 Phone: 253.396.1022 Fax: 253.396.1033 Email: info@wtcta.org Website: www.wtcta.org

Thank you to the Washington State Department of Community, Trade and Economic Development representative in Taipei for the following information about Taiwan and Taichung:

Trade statistics alone do not fully reflect the importance of Taiwan to Washington's economy.

- In 1996, the Taiwan Semiconductor Manufacturing Corporation (TSMC) invested US\$1.2 billion to build a semiconductor plant in Camas, Washington. The plant currently employs about 1,000 people. This investment ranks as the largest in the history of Washington State.
- In January 2003, the Taiwan-based Evergreen Marine Corporation, one of the world's largest container lines, announced it will invest US\$210 million to develop a new mega-terminal complex at the Port of Tacoma. The site will become the largest container terminal north of Los Angeles and will generate about 1,200 direct port industry jobs in Washington.
- Microsoft had sales of US\$350 million (based on anecdotal information from a conversation with the President of Microsoft Taiwan) in Taiwan in 2001, but its sales (as well as sales of Washington other 4,000 software companies) are not counted in trade figures, because software is considered a service, not a commodity.
- Taiwanese travel and education spending in Washington State (US\$27 million and US\$20 million per year, respectively) rank these two items as top ten Washington 'exports' to Taiwan, but are not included in official trade statistics.
- Several major Washington companies have a significant presence in Taiwan. Some examples include: Microsoft, Starbucks, Costco, Boeing, AT&T Wireless, Flow, and others.

Taichung

Taichung is the largest city in central Taiwan (population of 930,000), with industries that match up well with Washington State. Taiwan's Third Science Park is currently under construction in Taichung and will focus on the biochemical and software industries. Taichung has several machining centers that manufacture parts for Boeing aircraft, and a relatively high concentration of companies that import, design, and build with wood.

The sister affiliations between Taichung and Washington State include:

- City of Tacoma --- City of Taichung (2000)
- Port of Seattle --- Port of Taichung
- University of Washington College of Forest Resources--- National
- Chung-Hsing University College of Agriculture and Forest Resources (2002)
- Washington State University --- National Chung Hsing University and Tunghai University

World Trade Center Tacoma Thailand Facts



FACTS ABOUT THAILAND

Geography: Southeastern Asia, bordering the Andaman Sea and the Gulf of Thailand, southeast

of Burma.

Population: 64,265,276 (2003 estimate).

Languages: Thai, English (secondary language of the elite), ethnic and regional dialects

Major Cities: Bangkok, Chiang Mai, Phuket.

Government: Constitutional Monarchy with Prime Minister and House of two chamber legislature.

Economy & Trade with U.S.: Thailand has a free enterprise market that welcomes foreign direct investment. In fact, Thailand's economy leans heavily on export-led growth, which accounts for 60% of the country's total GDP. At its apex, Thailand's economy grew rapidly – roughly 9% a year – from 1985 to 1995 which eventually led to weariness over the baht's unfounded value, convincing investors to pull their money out of the economy as quickly as they put it in, sending the Asian region into crisis in 1997. Recovery from the crisis required Thailand to be reliant on exports to the U.S. for support. The United States is Thailand's largest export market and second-largest supplier after Japan. While Thailand's traditional major markets have been North America, Japan, and Europe, economic recovery among Thailand's regional trading partners has helped Thai export growth (5.8% in 2002). Roughly 60% of Thailand's workforce is in agriculture, with rice being their top product.

UNITED STATES – TOP EXPORTS

Rank	Description	ANNUAL 2001 (Millions)	ANNUAL 2002 (Millions)	ANNUAL 2003 (Millions)	%2002- 2003
	TOTAL ALL COMMODITIES	5,995.12	4,859.50	5,841.66	20.21%
1	ELECTRIC MACHINERY ETC; SOUND EQUIP; TV EQUIP; PTS	1,95845	1,331.76	1,319.40	-0.93%
2	INDUSTRIAL MACHINERY, INCLUDING COMPUTERS	999.79	923.48	1,088.90	17.91%
3	AIRCRAFT, SPACECRAFT, AND PARTS THEREOF	561.30	231.80	782.09	237.39%
4	OPTIC, PHOTO ETC, MEDIC OR SURGICAL INSTRMENTS ETC	207.87	190.68	226.44	18.76%
5	PLASTICS AND ARTICLES THEREOF	174.65	194.19	210.57	8.44%

WASHINGTON - TOP EXPORTS

	TOTAL ALL COMMODITIES (Millions)	561.62	196.17	686.68	250.05%
1	AIRCRAFT, SPACECRAFT, AND PARTS THEREOF	392.21	2.37	415.78	17.460.42%
2	INDUSTRIAL MACHINERY, INCLUDING COMPUTERS	24.55	40.03	53.13	32.75%
3	OIL SEEDS ETC.; MISC GRAIN, SEED, FRUIT, PLANT ETC	12.14	3.62	51.23	1,316.39%
4	FOOD INDUSTRY RESIDUES & WASTE; PREP ANIMAL FEED	13.33	13.66	18.67	36.73%
5	RAW HIDES AND SKINS (NO FURSKINS) AND LEATHER	11.07	8.61	12.21	41.94%

UNITED STATES - TOP IMPORTS

Rank	Description	ANNUAL 2001 (Millions)	ANNUAL 2002 (Millions)	ANNUAL 2003 (Millions)	%2002- 2003
	TOTAL ALL COMMODITIES	14,728.56	14,799.27	15,180.65	2.58%
1	ELECTRIC MACHINERY ETC; SOUND EQUIP; TV EQUIP; PTS	3,024.69	3,272.19	3,349.92	2.38%
2	INDUSTRIAL MACHINERY, INCLUDING COMPUTERS	2,522.37	2,596.50	2,356.03	-9.26%
3	NAT ETC PEARLS, PREC ETC STONES, PR MET ETC; COIN	850.59	899.36	1,000.77	11.28%
4	APPAREL ARTICLES AND ACCESSORIES, KNIT OR CROCHET	992.47	940.08	900.19	-4.24%
5	APPAREL ARTICLES AND ACCESSORIES, NOT KNIT ETC.	847.17	807.53	841.92	4.26%

WASHINGTON-TOP IMPORTS

	TOTAL ALL COMMODITIES	439.94	366.68	342.33	-6.64%
1	ELECTRIC MACHINERY ETC; SOUND EQUIP; TV EQUIP; PTS	128.58	95.74	58.23	-39.18%
2	INDUSTRIAL MACHINERY, INCLUDING COMPUTERS	36.58	25.62	45.97	79.45%
3	APPAREL ARTICLES AND ACCESSORIES, KNIT OR CROCHET	36.48	34.13	31.26	-8.43%
4	RUBBER AND ARTICLES THEREOF	7.61	12.26	22.27	81.66%
5	APPAREL ARTICLES AND ACCESSORIES, NOT KNIT ETC.	16.94	22.03	20.35	-7.60%

LEADING SECTORS FOR U.S. EXPORTS AND INVESTMENT

BEST PROSPECTS FOR NON-AGRICULTURAL GOODS AND SERVICES

- 1. Franchising
- 2. Computer Services and Peripherals (CSV)
- 3. Computer Software (CSF)
- 4. Airport and Ground Support Equipment (APG)
- 5. Education and Training Services (EDS)

BEST PROSPECTS FOR AGRICULTURAL GOODS AND SERVICES

- 1. Cotton
- 2. Wheat
- 3. Soybean
- 4. Fresh Fruits
- 5. Wine

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**For further information please utilize our newly purchased trade databases, MISER and KOMPASS, providing the most current research on foreign trade data available.

World Trade Center Tacoma 950 Pacific Avenue, Suite 310 Tacoma, WA 98402 Phone: 253.396.1022 Fax: 253.396.1033 Email: info@wtcta.org Website: www.wtcta.org

Draft Itinerary (subject to change), based on 24-hour clock

J= joint program L= legislative group only B= business group only

Thursday, April 15 Seattle

02:00 Check in at Sea-Tac Airport

04:20 Depart on EVA Airways #31 nonstop flight (flying time 12 hrs, 20 min.)

Friday, April 16 Taichung

07:40 J: Arrive Chiang Kai-Shek Airport, Taipei

08:45 J: Drive to Taichung, Taiwan

10:15 J: Arrive Taichung, driving tour of city 11:15 J: Check in to hotel, lunch on own

11:15-16:00 J: Rest time

16:00-18:00 B: Business forum with presentations and individual meetings 18:30 J: Official reception, greetings from Mayor Hu and other leaders

19:00 J: Official dinner

Saturday, April 17 Taichung

07:30	J: Breakfast: daily briefing and briefing from State Trade Representative Eric Crowley and
	US Commercial Service

09:00 J: Depart hotel

09:30 J:: Tour Third Science Park (tentative) or Topkey site

11:30 J: Tour Port of Taichung

12:30 J: Luncheon meeting with Port officials

13:30 L: Return to hotel, free time

13:30 B: Train to Kaohshiung, meet and tour Port of Kaohshiung, dinner

18:30 L: Dinner with heads of National Chung-Hsing University College of Agriculture and

Forest Resources

Sunday, April 18 Taichung/Taipei

08:00	J: Breakfast: daily briefing
	· · · · · · · · · · · · · · · · · · ·

Use of Taichung hotel, drive to Northeast Coast
 Use of Taichung hotel, drive to Northeast
 Use of Taichung hotel, drive to Northeast

13:00 J: Drive to Taipei

13:45 J: Tour National Palace Museum15:30 J: Check in to Taipei hotel, free time

18:30 J:Official reception: greeting from government officials, Washington-based business

leaders, meet president-elect

19:00 J: Official dinner

Monday, April 19 Taipei

08:30 J: Breakfast: daily briefing and country briefing from director and section heads of

American Institute in Taiwan

10:00 J: Drive to Costco

10:30 J:Visit and meet with Costco

11:30	B: Drive to AmCham Taipei
12:00-13:30	B: Business luncheon forum at AmCham Taipei
13:30	B: Return to hotel, free time
12:00	L: Luncheon with Minister?
13:00	L: Drive to Taiwanese elementary school
13:30-14:30	L: Visit school
14:30	L: Return to hotel
17:00	J: Dinner in Taipei restaurant
18:15	J: View Chiang Kai-Shek memorial
19:00	J: Attend performance at Taipei Music Hall

Tuesday, April 20 Taipei08:00 J: Breakfast: daily briefing

08:00	J. Breaklast, daily briefing
09:00	J: Visit local company with Washington link
10:00	L: Meet with Ministry of Foreign Affairs, Ministry of Education and Council of Agriculture
12:00	L: Lunch meeting with Legislative Yuan
13:30	L: View Legislative Yuan in session
(10:00-13:00	B: Individual meetings and sightseeing
13:00	B: Luncheon with city of Taipei (mayor?) and local businesses
15:00	J: Free time
18:30	J: Official farewell reception and dinner with government officials

Wednesday, April 21 Taipei

08:00	J: Breakfast briefing from Ministry of Economic Affairs	
09:30	J: Drive to World Trade Center building	
10:00	J: Meet with World Trade Center Taipei and China External Trade	Development
	Council (CETRA)	
11:30	J: Lunch with World Trade Center Taipei	
13:00	J: Free time (shopping)	
17:00	J: Depart for CKS Airport, check in	
19:25	J: Depart for Bangkok EVA #61(3 hours, 35 minute flight)	
22:00	Arrive Bangkok Airport. Transportation to the hotel.	

Bangkok Itinerary

Thursday	, April 22 Bangkok
07:30	Breakfast: daily briefing and country briefing from US Commercial Service
09:30	Meet with DG of Department of Export Promotion (DEP)
10:00	Tour DEP's Permanent Exhibition Hall and Thailand Export Mart
10:30-12:	BO Business Forum at DEP's Permanent Exhibition Hall and Thailand Export Mart
12:30-14:	00 Lunch hosted by DEP
15:00	Meet with Board of Investment (briefing on investment opps in Th)
16:30	Reception hosted by Deputy Chief of Mission Ravic Huso
18:30	Dinner on own

Friday, April 23 Bangkok

-	
07:30	Breakfast: daily briefing and briefing from Washington-connected companies
09:30	Meeting with Minister of Commerce (briefing on trade opportunities with Thailand)
10:30-11:00	Travel
11:00-11:30	Meeting with Minister of Foreign Affairs
11:30-13:00	Lunch hosted by Ministry of Foreign Affairs
9:30-13:00	Individual business meetings (optional; at business delegates' discretion)
13:00	Leave for Utia
14:30	Tour Royal Center for Arts and Crafts
15:30	Leave for Honda
16:00	Tour Honda factory site
17:00	Leave for Bangkok
18:30	Return to Bangkok
19:00	Dinner hosted by Board of Investment

Saturday, April 24 Bangkok

07:30	Breakfast: daily briefing
09:00	Visit the Grand Palace, the Royal Chapel, Vimanmek Palace, National Musuem (time
	allowing)
12:00	Lunch at own
13:30	Traditional Thai puppet drama at theater and open market shopping (individual business
	meetings optional)
18:30	Dinner hosted by DEP

Sunday, April 25

Breakfast on own

10:00	Drive to Bangkok airport
12:35	Depart for Seattle EVA #212 via Taipei
14:00	Arrive Seattle-Tacoma Airport on flight #32 (after 10 hr, 40 min. flight from Taipei)

Mission Fee:

The cost of the ten-day mission, excluding airfare, is \$2900. This includes:

- Single occupancy hotel accommodation and breakfasts for 9 nights
- o Ground transportation for all group meetings and events
- Miscellaneous admission fees, with the group
- o Meals
- US Foreign Commercial Service briefings in both countries
- Major gifts from delegation to hosts
- o Briefing materials
- o Pre-mission briefing

Airfare:

A group rate for EVA Airways economy class, on the itinerary flights, is currently \$820. We encourage you to book your seats on these flights, but if you choose to fly separately, responsibility and costs of meeting the group must be borne separately. See more information on page 12.

Pre-Mission Activities:

We encourage you to attend a live video conference briefing with the US Foreign Commercial Service in Taipei in Tacoma on March 9th to learn more about this market and answer some questions. Please see enclosure for details. A pre-mission briefing with experts on the region and protocol, in addition to the organizers, will occur approximately two weeks before the departure date. By the end of March, we will need all delegates' passports for processing of a courtesy visa from Taiwan, which will expedite our travel and designate us as a group.

Based on our mission agenda, only Hepatitis A, typhoid and booster doses for tetanus-diphtheria and measles, and a one-time dose of polio are recommended for most of the delegates. See your doctor at least 4–6 weeks before your trip to allow time for shots to take effect. The Center for Disease Control (CDC) recommends the following vaccines for Southeast and East Asia (for more visit www.cdc.gov):

- Hepatitis A or immune globulin (IG).
- Hepatitis B under certain conditions.
- <u>Japanese encephalitis</u>, only if you plan to visit rural areas for 4 weeks or more, except under special circumstances such as a known outbreak of Japanese encephalitis.
- Rabies, if you might be exposed to wild or domestic animals through your work or recreation.
- <u>Typhoid</u> vaccination is particularly important because of the presence of *S. typhi* strains resistant to multiple antibiotics in this region.
- As needed, booster doses for <u>tetanus-diphtheria</u> and <u>measles</u>, and a one-time dose of polio for adults.

Please return the enclosed response form by **March 15, 2004**. Contact Juliette Schindler Kelly, lead organizer of the mission at the Office of Lieutenant Governor, at Kelly_ju@leg.wa.gov or 360-786-7730 with questions. You may also contact Andreas Udbye, executive director, World Trade Center, Tacoma at 253-396-1022 or udbye@wtcta.org. We hope you can join us!

FLIGHT ARRANGEMENTS:

Airfare is not part of the package price, however, we have negotiated very favorable rates with Holiday Northwest Tours and EVA Air for the same flights that the Lt. Governor and the official party will be taking. These group rates can only be booked with EVA Air through Holiday NW Tours. We strongly encourage you to book the same flights:

Thursday, April 15	04:20 am	Depart Sea-Tac on EVA flight 31
Friday, April 16	07:40 am	Arrive Taipei after a 12 hour non-stop flight
Wednesday, April 21	07:15 pm	Depart Taipei on EVA flight 61
Wednesday, April 21	10:00 pm	Arrive Bangkok
Sunday, April 25	12:35 pm	Depart Bangkok on EVA flight 212 to Taipei
Sunday, April 25	02:00 pm	Arrive Sea-Tac on Eva flight 32 from Taipei

Group Rates:

We have negotiated the following group rates for this mission: Seattle-Taipei-Bangkok-Seattle, including taxes:

Economy class	\$ 820
Evergreen Deluxe class ("economy extra")	\$1,045
Business class	\$1,980

These rates are guaranteed for reservations prior to March 15, 2004. Cancellation penalties will apply if the ticket is cancelled after issuance.

Holiday Northwest Tours can also help you with any special requests (e.g. extended stays, additional cities, seat assignments, meal requests, etc.) EVA Air has its own "Evergreen Club" frequent flier program, and also cooperates with Continental Airlines.

If you decide to book a different itinerary than the one mentioned above, we request that you join the group at Taipei Airport in the morning of Friday, April 16. We will advise the exact time and location.

For reservations, please call Jenny Su or Mei Lee at Holiday Northwest Tours:



Holiday Northwest Tours, Inc., 3010 77th Ave SE, Suite 101, Mercer Island, WA 98040

Tel: (206) 232-8989 Fax: (206) 232-1375

e-mail: holidaynw@yahoo.com Internet: www.holidaynw.com





Response Form



Name:
Title and Organization:
Mailing Address:
City, State, Zip:
Phone:
Fax:
E-Mail:
Indicate Preferences for Business, Industry, or Sector Meetings
Note: Provide contact information for specific companies, if known.
Rank Preference for Contact Format
Business Forum/Trade ShowOne-on-One MeetingSite Visit
Are you interested in the services of the US Commercial Service? (For more information visit
www.export.gov and www.BUYUSA.com.)
All feedback will be incorporated into the decision making process to determine the itinerary. However, we will
not be able to accommodate all requests. We appreciate your input into this critical planning stage.
Please return by March 15, 2004 via e-mail: Kelly_ju@leg.wa.gov
Or Fax: (360) 786-7749
Comments: